

September 6, 2016

Mr. Vi Phuc Tran 08/29/2016 – 09/2/2016





September 6, 2016

MARKET OVERVIEW

Korean's Marine shipping company- Hanjin Shipping declared bankruptcy last week, declined on further contracts starting on August 31st. As the company made up to 5% of the transportation market, domestic frequent exporters/ importers will be facing a stressful month of increased costs from alternate suppliers.

US Nonfarm payroll came out below expectation; therefore, FED rate rise is less likely to happen in September meeting. Until the actual result came out from FED September meeting, the green note as well as gold shall experience sideway fluctuations.

China recognized 11 yr high bad loans level, whilst credit growth skyrocketed, raising concerns for a possible financial crisis. Without speculating into the uncertain future, it is safe to state that their economy would be decelerating from liability impacts, and other Asia Countries would be viewed more attractive.

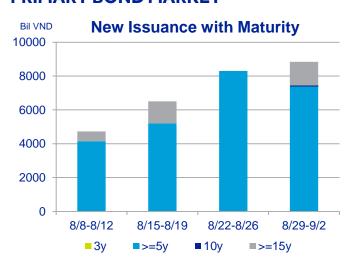
Domestically, last week's improvement in 1Y CDS (from 41 down to 22) states that Vietnam is an attractive short term market to international investors.

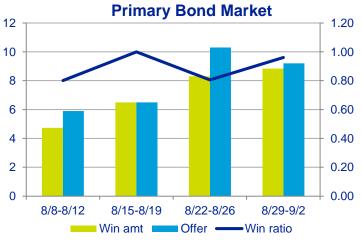
Foreign sales eased out from a strong outflow this week, VND remains stable regardless of record low interbank rate as well as bond yields. SBV has bought \$10 bln reserves up to date, stabilized the USD/VND rate. As SBV bill outstanding remains high at 75 tln, funds mobility thus still ample.

In general, H2/2016 arrived more decent than anticipated, the usual cyclical interest rate surge for the peak season might not come as a result.

VGB-GGB MARKET

PRIMARY BOND MARKET





Source: HNX, ACBS

VND 8.8tln of VGB was issued last week. With this, the issuance target of 2016 has been achieved 96%. Money market's fund excess was reflected by the complete absorption of new issuances. As the remaining issuance amount would be deemed insignificant, the overabundance of funds shall be prolonged through the last quarter.

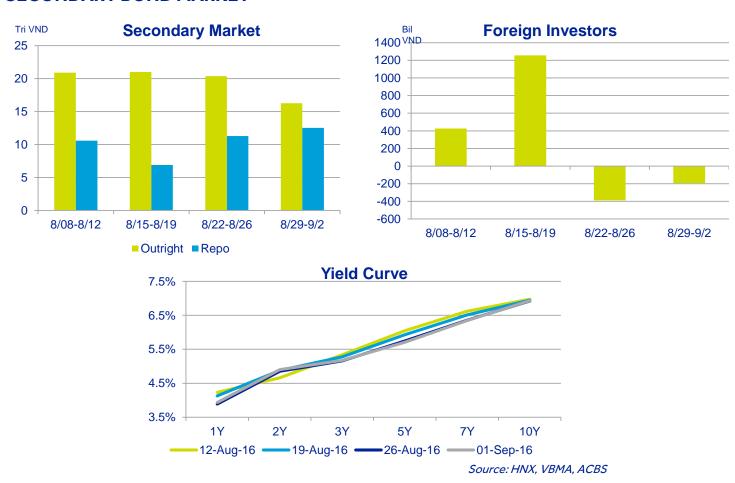


September 6, 2016

Bond Issuance Schedule This Week

09/05/2016-09/09/2016				
Issuer	Offer Amount	Issue Date	Maturity	Tenor
Ba Ria Vung Tau Province People's Committee	500,000,000,000	09/09/2016	09/09/2021	5
State Treasury	1,000,000,000,000	08/09/2016	09/06/2046	30
State Treasury	3,000,000,000,000	08/09/2016	08/09/2023	7
State Treasury	2,000,000,000,000	08/09/2016	04/08/2031	15
Vietnam Bank for Social Policies	200,000,000,000	06/09/2016	06/09/2026	10
Vietnam Bank for Social Policies	300,000,000,000	06/09/2016	06/09/2031	15
Vietnam Bank for Social Policies	500,000,000,000	06/09/2016	06/09/2021	5

SECONDARY BOND MARKET



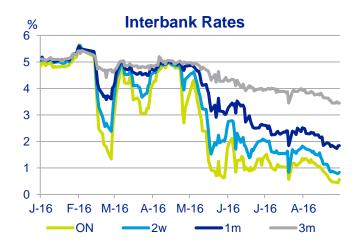
 $Secondary\ market\ activity\ eased\ from\ the\ previous\ weeks'\ busyness, and\ net\ outflow\ from\ foreign\ funds\ also\ reduced.$

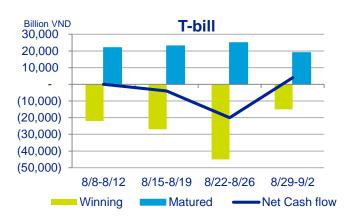
VGB yield declining trend is still holding, on one hand resulted from the excess funds of the banking sector. The future VGB issuances would as well be reduced on the other hand (96% issuance target reached). We are expecting significant excess amount of funds in the last quarter, along with considerable credit growth.

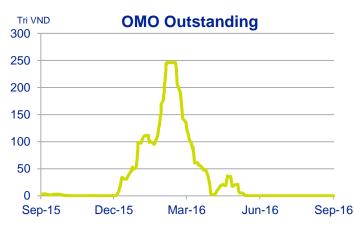


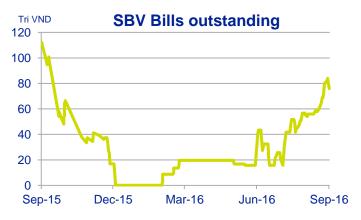
September 6, 2016

MONEY MARKET









Source: ACBS, Bloomberg

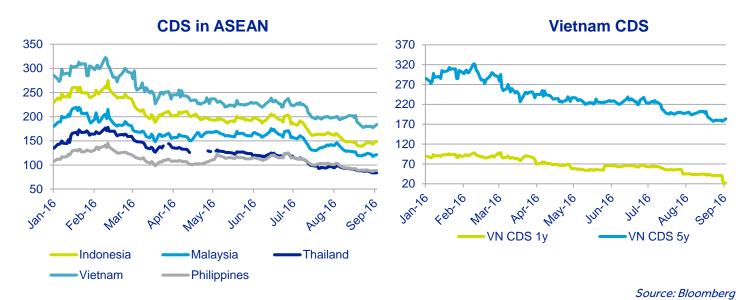
Outstanding SBV bills surged considerably through August to 75tln in 09/01. Moreover, banking sector funds are ample, further enhanced by record low interbank rates and positive T-bill cash flow

Inflationary risk was unlikely visible, hence also a future interest rate hike.

September 6, 2016

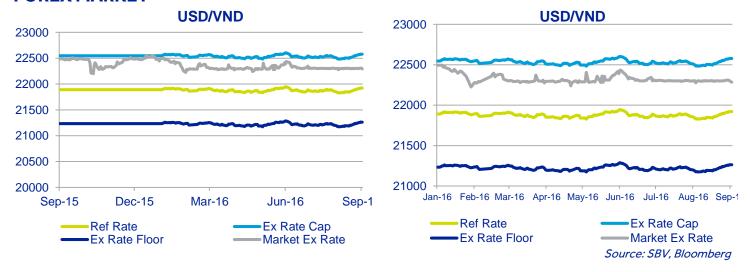
OTHER MARKETS

SOVEREIGN CDS



Vietnam 1Y CDS dropped 50% last week (41 to 22) without any major event, international investors are holding high expectation in our short term performances.

FOREX MARKET



The USD/VND was relatively stable in contrast of the considerable decline of domestic rates. When compared to the YoY previous fluctuations, this is a significant divergence.

As net export recorded a \$2.4bln surplus, with SBV's foreign currencies purchases (\$10bln est bought), the economy is relatively safe from FX risks.

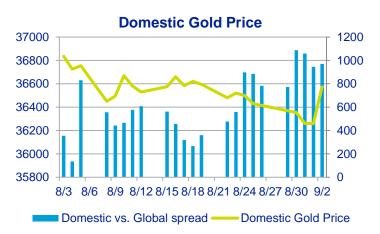




September 6, 2016

GOLD MARKET





Source: Bloomberg, ACB.

Nonfarm Payroll came out below expectations, dimming the scenario of a September FED rate hike, gold price increased as a result.

No transparent trend for global gold price at least until September 21st, when FED starts their meeting

APPENDIX

FX rate	USD		EUR		JPY	
Date	Bid	Ask	Bid	Ask	Bid	Ask
29/08/2016	22,270	22,340	24,774.89	25,071.50	214.95	219.06
30/08/2016	22,265	22,335	24,297.49	25,025.56	214.79	218.90
31/08/2016	22,265	22,335	24,670.82	24,966.19	213.10	217.18
01/09/2016	22,260	22,330	24,681.89	24,977.39	212.40	216.46
02/09/2016	22,260	22,330	24,681.89	24,977.39	212.40	216.46

Source: Vietcombank

Deposit Interest Rate	2 weeks	1 month	3 months	6 months	1 year	2 years
7/12/2016	1%	4.60%	4.90%	5.50%	6.20%	6.50%

Source: ACB



September 6, 2016

CONTACTS

Ho Chi Minh City Head Office

41, Mac Dinh Chi, Dist. 1, Ho Chi Minh City Tel: (+84 8) 3823 4159 Fax: (+84 8) 3823 5060

RESEARCH DEPARMENT

Director – Head of Research Anh Le

(+84 8) 3823 4159 (x354) anhln@acbs.com.vn

Associate – Property Truc Pham

(+84 8) 3823 4159 (x303) trucptt@acbs.com.vn

Analyst - Property, Plastic, ETF Hung Vu

(+84 8) 3823 4159 (x323) hungvg@acbs.com.vn

Associate – Steel, Logistics, Agri, Power Yen Tran

(+84 8) 3823 4159 (x326) yentran@acbs.com.vn

Analyst – Consumerrelated, Technology Trung Tran

(+84 8) 3823 4159 (x351) trungtn@acbs.com.vn

Hanoi Office

10 Phan Chu Trinh, HoanKiem Dist., Ha Noi Tel: (+84 4) 3942 9395 Fax: (+84 4)3942 9407

Manager – Industry Coverage Uyen Nguyen

(+84 8) 3823 4159 (x303) uyennp@acbs.com.vn

Associate – Consumerrelated, Technology Chi Luong

(+84 8) 3823 4159 (x327) chiltk@acbs.com.vn

Analyst-Property Hung Cao

(+84 8) 38234159 (x250) hungcv@acbs.com.vn

Analyst - Oil & Gas Hung Phan

(+84 8) 3823 4159 (x354) hungpv@acbs.com.vn

Analyst – Steel, Power Cuong Nguyen

(+84 8) 3823 4159 (x250) cuongnt@acbs.com.vn

INSTITUTIONAL CLIENT DIVISION

Director - Head of Institutional Client Tyler Cheung

(+84 8) 54 043 070 tyler@acbs.com.vn

Manager - Trading Hanh Huynh

(+84 8) 5404 6632 hanhhtm@acbs.com.vn

Senior Trader Ngoc Dinh

(+84 8) 5404 6626 ngocdtt@acbs.com.vn

Senior Associate Institutional Client Hung Dang

(+84 8) 3823 4798 hungdm@acbs.com.vn

Trader Nghia Le

(+84 8) 3823 4160(x 311) nghialta@acbs.com.vn Senior Associate Institutional Client Diep Phan (+84 8) 3823 4159 (x307) diepph@acbs.com.vn





September 6, 2016

DISCLAIMER

Analyst Certification(s)

We, the author(s) of this report, hereby certify (1) that the views expressed in this research report accurately reflect our personal views about any or all of the subject securities or issuers referred to in this research report and (2) no part of our compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed in this research report.

Important Disclosures

ACBS and/or an affiliate thereof (hereby collectively called ACBS) did or may seek to do business with companies covered in this report as its routine business. ACBS's proprietary trading accounts may have a position in such companies' securities. As a result, the investor should be aware that ACBS may have a conflict of interest from time to time.

ACBS produces a variety of research products including, but not limited to, fundamental analysis, equity-linked analysis, quantitative analysis, and trade ideas. Recommendations contained in one type of research product may differ from recommendations contained in other types of research products, whether as a result of differing time horizons, methodologies, or otherwise.

Disclaimer

This report is provided for information purposes only. ACBS makes no express or implied warranties, and expressly disclaims all warranties of merchantability or fitness for a particular purpose or use with respect to any data included in this report. ACBS will not treat unauthorized recipients of this report as its clients. Prices shown (if any) are indicative and ACBS is not offering to buy or sell or soliciting offers to buy or sell any financial instrument. Without limiting any of the foregoing and to the extent permitted by law, in no event shall ACBS, nor any affiliate, nor any of their respective officers, directors, partners, or employees have any liability for (a) any special, punitive, indirect, or consequential damages; or (b) any lost profits, lost revenue, loss of anticipated savings or loss of opportunity or other financial loss, even if notified of the possibility of such damages, arising from any use of this report or its contents. Other than disclosures relating to ACBS, the information contained in this report has been obtained from sources that ACBS believes to be reliable, but ACBS does not represent or warrant that it is accurate or complete. The views in this report are subject to change, and ACBS has no obligation to update its opinions or the information in this report.

Some parts of this report reflect the assumptions, views and analytical methods of the analysts who prepared them, and ACBS is not responsible for any error of their works and assumptions. ACBS may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report.

The analyst recommendations in this report reflect solely and exclusively those of the author(s), and such opinions were prepared independently of any other interests, including those of ACBS. This report does not constitute personal investment advice or take into account the individual financial circumstances or objectives of the investors who receive it. The securities discussed herein may not be suitable for all investors. ACBS recommends that investors independently evaluate each issuer, securities or instrument discussed herein and consult any independent advisors they believe necessary. The value of and income from any investment may fluctuate from day to day as a result of changes in relevant economic markets (including changes in market liquidity). The information herein is not intended to predict actual results, which may differ substantially from those reflected. Past performance is not necessarily indicative of future results.

This report may not be distributed to the public media or used by the public media without prior written consent of ACBS. Otherwise it will be considered as illegal. The breacher shall compensate fully to ACBS any loss or damage which arises from such breach (if any). In the event that the distribution and/or receipt of this report is prohibited by the investor's jurisdiction, the investor shall dismiss this report immediately otherwise it will be at his/her own risks.

ACBS does not provide tax advice and nothing contained herein should be construed to be tax advice. Accordingly, the investors should seek advice based on their particular circumstances from an independent tax advisor. This report may contain links to third-party websites. ACBS is not responsible for the content of any third-party website or any linked content contained in a third-party website. Content contained on such third-party websites is not part of this report and is not incorporated by reference into this report. The inclusion of a link in this report does not imply any endorsement by ACBS. Access to any third-party website is at the investor's own risks, and the investor should always review the terms and privacy policies at third-party websites before submitting any personal information to them. ACBS is not responsible for such terms and privacy policies and expressly disclaims any liability for them.

© Copyright ACBS (2016).All rights reserved. No part of this report may be reproduced in any manner without the prior written permission of ACBS.

