

Money 360 May 24, 2017

Mr. Vi Phuc Tran

05/15/2017 -05/22/2017

ACBS Research Department Tel: (+84) (8) 3823 4159 (ext: 354)

www.acbs.com.vn Bloomberg: ACBS <GO> 1

ACBS MARKET OVERVIEW

National Congress meeting on 22nd of May mentioned the NPL liquidation proposal, urging for it to be approved. As the proposal carries, Financial institutions shall be legally supported to liquidate the NPL's collaterals more effectively. Thus banking sector's performance shall be greatly improved. Banking stocks has been rising since from positive expectations.

Along with that is the signs of improving fund liquidity. OMO outstanding is approaching zero ground (VND 2.5tln last checked) from last week's VND 6tln. O/N interbank rates fell down to 3.82%, lowest level since early March. I would expect T-bills to be back on trades after next week. The banking sector is currently relieved of fund shortage; they have enjoyed a record high 1Q 2017 credit growth (might already be overheated).

VGB issuance target for 20-30yr tenors have been exceeded, we should not see any new issuances of them for the rest of the year. The overall primary market however performed exceedingly well last week with registered amount was above 300% of the amount offered. The yields dropped 6 percentage points on 5-7yr tenors as a result.

With the Yield curve getting steeper for the past few weeks, I suppose the trend would be prolonged when consider the money market still have more room to absorb. Fund ampleness is just starting to recover after all.

Donald Trump is seeking \$3,6tln budget cut that to finance the other side of his policies. Slashing funds for Education, Healthcare, Agriculture and Federal to finance Administration, the Wall, Military, Warfare & tax reduction. \$7.2\$tln were estimated to add into the already huge pile of national debt. Seeing how unethical the slashing side were, it is likely that the Congress would look away from the Fiscal Budget as a whole. The taxation reform that can cause the US growth boom shall remain unlikely unless financed by more favorable approach. The very best he can do to spur another "Trump trade" is to revoke Dodd-Frank regulation, setting the finance sector loose.

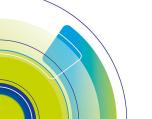
OPEC meeting on Thursday 25th upon continuing the Production Agreement would be a nice touch to global markets. The upside effects (If there is any) however would not be as strong as when the first agreement was reached. The current downside fundamentals still stand.

China is trying to deleveraging their economy, the yield curve is currently inverted (short term yields higher than long term yield. At the very least, instability of the economy was signaled. Capital outflows would become more severe if the situation holds, CNY is downwardly pressured. Current Account of their long time trading partners (roughly the rest of the world) might thus be affected. Our GDP target of 6.7% for 2017 may face challenges. The next GSO report would provide us a clearer look.

Fundamentally speaking, the currency with the most upside potentials for 2017, ceteris paribus are the JPY and EUR, the skepticism falls on the USD and CNY.

With that, we wish you another successful trading week.

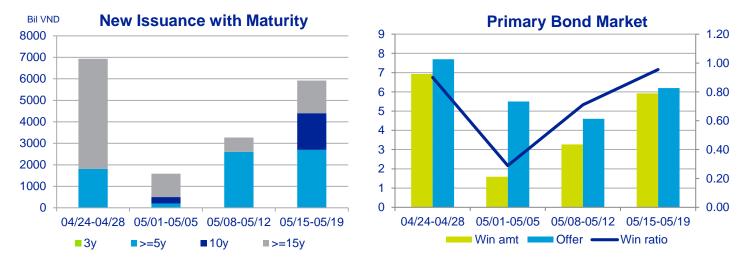
Derivative market with the VN30 index contracts will start trading next Friday the 2nd of June, please be prepared. Thank you.



ACBS VGB-GGB MARKET

Money 360 May 24, 2017

PRIMARY BOND MARKET



Source: HNX, ACBS

Above 300% registered amount over offered. Bond market is picking up the pace after weeks of sluggishness. Last week's VGB absorption rate was 100% with 6 percentage points decline on the yields.

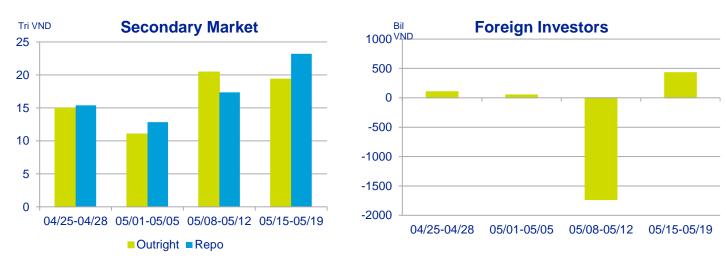
Bond Issuance Schedule This Week

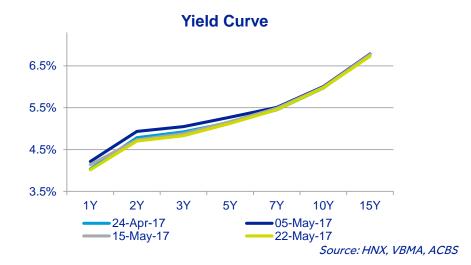
| 05/22/2017-05/26/2017 | | | | |
|----------------------------------|-------------------|------------|-----------|-------|
| Issuer | Offer Amount | Issue Date | Maturity | Tenor |
| State Treasury | 1,500,000,000,000 | 5/25/2017 | 5/18/2024 | 7 |
| State Treasury | 1,000,000,000,000 | 5/25/2017 | 5/11/2037 | 20 |
| State Treasury | 1,500,000,000,000 | 5/25/2017 | 4/14/2022 | 5 |
| State Treasury | 1,000,000,000,000 | 5/25/2017 | 4/7/2047 | 30 |
| Vietnam Bank for Social Policies | 400,000,000,000 | 5/23/2017 | 5/23/2032 | 15 |
| Vietnam Bank for Social Policies | 400,000,000,000 | 5/23/2017 | 5/23/2027 | 10 |
| Vietnam Bank for Social Policies | 200,000,000,000 | 5/23/2017 | 5/23/2022 | 5 |



ACBS

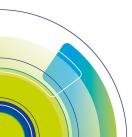
SECONDARY BOND MARKET





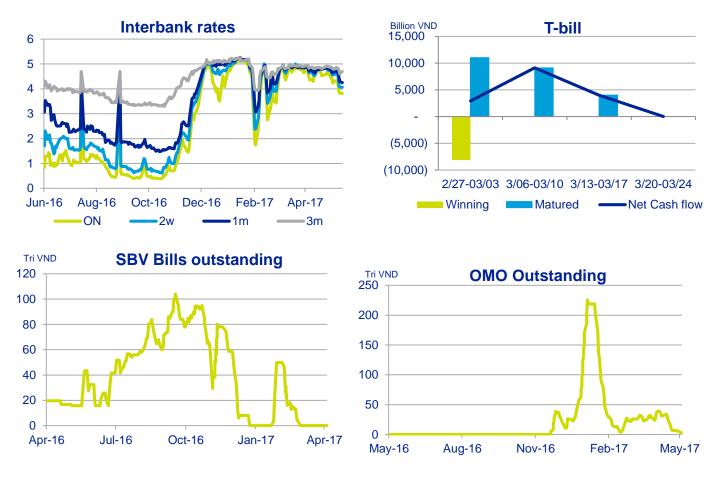
Record high trading volume in weeks in the secondary market, repo transaction reflects strong interests. Foreign investor purchase recover to VND 42 bln from last week's VND 1,700bln selloff. Note that the amount purchased was the highest in a month.

Yield curve continued to steepen. The trend is expected to carry on as the money market's fund ampleness starting to recover.





MONEY MARKET



Source: ACBS, Bloomberg

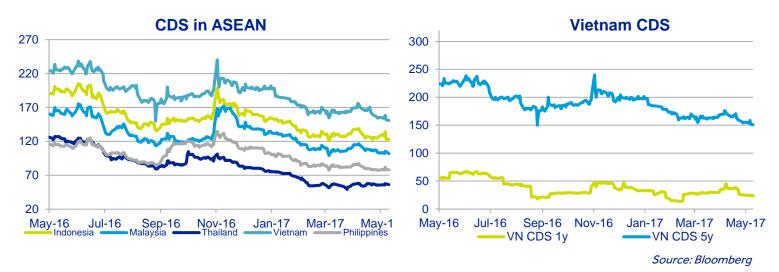
Along with that is the signs of improving fund liquidity. OMO outstanding is approaching zero ground (VND 2.5tln last checked) from last week's VND 6tln. O/N interbank rates fell down to 3.82%, lowest level since early March. I would expect T-bills to be back on trades after next week. The banking sector is currently relieved of fund shortage; they have enjoyed a record high 1Q 2017 credit growth (might already be overheated).



ACBS OTHER MARKETS

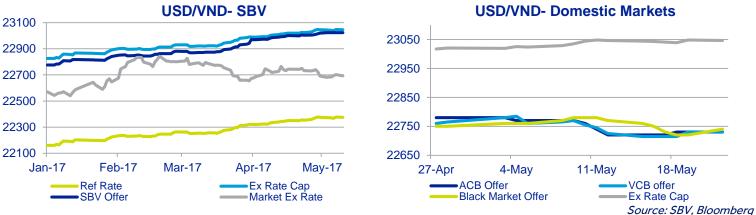
Money 360 May 24, 2017

SOVEREIGN CDS



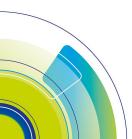
5yr CDS from Vietnam fall back to its record low level. The 1yr contracts however is still reflecting some skepticism for our short term performance.

FOREX MARKET



A moving sideways US Dollars created a chance for SBV to purchase more reserves. The target of 3 rate hikes for 2017 from FED is currently an "at most" scenario instead of "at least". Fewer hikes are more likely than vice versa. We are currently anticipated and hedged against currency shocks.

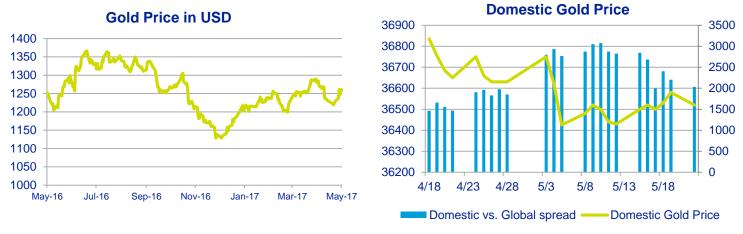
Fundamentally speaking: JPY and EUR has the most upside potentials. CNY and USD are more vulnerable for selloffs.



ACBS Research Department Tel: (+84) (8) 3823 4159 (ext: 354)



Money 360 May 24, 2017



Source: Bloomberg, ACB.

Gold is currently moving sideways with bullish tendency as safe havens are currently limited. A hedging position is thus advised.

APPENDIX

| FX rate | U | SD | EL | JR | JE | рү |
|-----------|--------|--------|-----------|-----------|--------|--------|
| Date | Bid | Ask | Bid | Ask | Bid | Ask |
| 15-May-17 | 22,645 | 22,715 | 24,600.66 | 24,894.81 | 197.16 | 200.93 |
| 16-May-17 | 22,645 | 22,715 | 24,825.77 | 25,122.62 | 197.06 | 200.82 |
| 17-May-17 | 22,645 | 22,715 | 24,972.10 | 25,270.70 | 198.54 | 202.34 |
| 18-May-17 | 22,661 | 22,731 | 25,087.70 | 25,387.66 | 201.74 | 205.59 |
| 19-May-17 | 22,660 | 22,730 | 25,061.16 | 29,527.09 | 201.13 | 204.97 |
| 22-May-17 | 22,660 | 22,730 | 25,208.18 | 25,509.59 | 200.57 | 204.40 |

Source: Vietcombank

| Deposit Interest Rate | 2 weeks | 1 month | 3 months | 6 months | 1 year | 2 years |
|-----------------------|---------|---------|----------|----------|--------|-------------|
| 03/28/2017 | 1% | 4.90% | 5.10% | 5.60% | 6.30% | 6.60% |
| | | | | | | Courses ACP |

Source: ACB





Ho Chi Minh City Head Office

41, Mac Dinh Chi, Dist. 1, Ho Chi Minh City Tel: (+84 8) 3823 4159 Fax: (+84 8) 3823 5060

RESEARCH DEPARMENT

Manager – Industry Coverage Uyen Nguyen (+84 8) 3823 4159 (x303) uyennp@acbs.com.vn

Associate- Property Truc Pham (+84 8) 3823 4159 (x303) trucptt@acbs.com.vn

related, Technology, Seafood Chi Luong (+84 8) 3823 4159 (x327) chiltk@acbs.com.vn

Analyst – Consumer-

related, Technology

(+848) 3823 4159 (x351)

Trung Tran

Associate – Consumer-

Associate – Industrial, Logistics, Agri, Power Yen Tran (+84 8) 3823 4159 (x326) yentran@acbs.com.vn

Hanoi Office

Tel: (+84 4) 3942 9395

Fax: (+84 4)3942 9407

10 Phan Chu Trinh, HoanKiem Dist., Ha Noi

Analyst – Industrial, Steel, Sugar Cuong Nguyen (+84 8) 3823 4159 (x250) cuongnt@acbs.com.vn Analyst – Oil & Gas Hung Phan (+84 8) 3823 4159 (x354) hungpv@acbs.com.vn

Analyst – Macro Vi Phuc Tran (+84 8) 3823 4159 (x250) phuctv@acbs.com.vn

Analyst-Property, Construction Hung Cao (+84 8) 38234159 (x250) hungcv@acbs.com.vn

hungcv@acbs.com.vn trungtn@acbs.com.vn

INSTITUTIONAL CLIENT DIVISION

Director - Head of Institutional Client Tyler Cheung (+84 8) 54 043 070 tyler@acbs.com.vn

Manager - Trading Hanh Huynh (+84 8) 5404 6632 hanhhtm@acbs.com.vn Trader Hang Nguyen (+84-8) 38234160 hangnx@acbs.com.vn Senior Associate Institutional Client Hung Dang (+84 8) 3823 4798 hungdm@acbs.com.vn

Trader Thanh Tran (+84-8) 54046626 thanhtt@acbs.com.vn Senior Associate Institutional Client Diep Phan (+84 8) 3823 4159 (x307) diepph@acbs.com.vn

Trader Manh Tran (+84-8) 54046630 manhtt@acbs.com.vn

ACBS Research Department Tel: (+84) (8) 3823 4159 (ext: 354)

ACBS

Analyst Certification(s)

We, the author(s) of this report, hereby certify (1) that the views expressed in this research report accurately reflect our personal views about any or all of the subject securities or issuers referred to in this research report and (2) no part of our compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed in this research report.

Important Disclosures

ACBS and/or an affiliate thereof (hereby collectively called ACBS) did or may seek to do business with companies covered in this report as its routine business. ACBS's proprietary trading accounts may have a position in such companies' securities. As a result, the investor should be aware that ACBS may have a conflict of interest from time to time.

ACBS produces a variety of research products including, but not limited to, fundamental analysis, equity-linked analysis, quantitative analysis, and trade ideas. Recommendations contained in one type of research product may differ from recommendations contained in other types of research products, whether as a result of differing time horizons, methodologies, or otherwise.

Disclaimer

This report is provided for information purposes only. ACBS makes no express or implied warranties, and expressly disclaims all warranties of merchantability or fitness for a particular purpose or use with respect to any data included in this report. ACBS will not treat unauthorized recipients of this report as its clients. Prices shown (if any) are indicative and ACBS is not offering to buy or sell or soliciting offers to buy or sell any financial instrument. Without limiting any of the foregoing and to the extent permitted by law, in no event shall ACBS, nor any affiliate, nor any of their respective officers, directors, partners, or employees have any liability for (a) any special, punitive, indirect, or consequential damages; or (b) any lost profits, lost revenue, loss of anticipated savings or loss of opportunity or other financial loss, even if notified of the possibility of such damages, arising from any use of this report or its contents. Other than disclosures relating to ACBS, the information contained in this report has been obtained from sources that ACBS believes to be reliable, but ACBS does not represent or warrant that it is accurate or complete. The views in this report are subject to change, and ACBS has no obligation to update its opinions or the information in this report.

Some parts of this report reflect the assumptions, views and analytical methods of the analysts who prepared them, and ACBS is not responsible for any error of their works and assumptions. ACBS may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report.

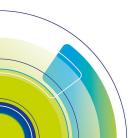
The analyst recommendations in this report reflect solely and exclusively those of the author(s), and such opinions were prepared independently of any other interests, including those of ACBS. This report does not constitute personal investment advice or take into account the individual financial circumstances or objectives of the investors who receive it. The securities discussed herein may not be suitable for all investors. ACBS recommends that investors independently evaluate each issuer, securities or instrument discussed herein and consult any independent advisors they believe necessary. The value of and income from any investment may fluctuate from day to day as a result of changes in relevant economic markets (including changes in market liquidity). The information herein is not intended to predict actual results, which may differ substantially from those reflected. Past performance is not necessarily indicative of future results.

This report may not be distributed to the public media or used by the public media without prior written consent of ACBS. Otherwise it will be considered as illegal. The breacher shall compensate fully to ACBS any loss or damage which arises from such breach (if any).

In the event that the distribution and/or receipt of this report is prohibited by the investor's jurisdiction, the investor shall dismiss this report immediately otherwise it will be at his/her own risks.

ACBS does not provide tax advice and nothing contained herein should be construed to be tax advice. Accordingly, the investors should seek advice based on their particular circumstances from an independent tax advisor. This report may contain links to third-party websites. ACBS is not responsible for the content of any third-party website or any linked content contained in a third-party website. Content contained on such third-party websites is not part of this report and is not incorporated by reference into this report. The inclusion of a link in this report does not imply any endorsement by ACBS. Access to any third-party website is at the investor's own risks, and the investor should always review the terms and privacy policies at third-party websites before submitting any personal information to them. ACBS is not responsible for such terms and privacy policies and expressly disclaims any liability for them.

© Copyright ACBS (2017).All rights reserved. No part of this report may be reproduced in any manner without the prior written permission of ACBS.



ACBS Research Department Tel: (+84) (8) 3823 4159 (ext: 354)