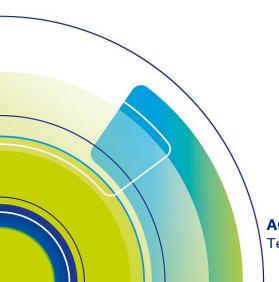


QTP Flash News - BUY

July 18, 2024





Pham Duc Toan

(+84 28) 7300 7000 (x1051)

toanpd@acbs.com.vn

Flash News

Recommendation BUY HOSE: QTP

Thermal - Coal-fired

Target price (VND) 17,500
Current price (VND) 15,600
Expected share price return 12.2%
Expected dividend yield 10.9%
Expected total return 23.1%

Stock performance (%)

	YTD	1M	3M	12M
Absolute	6.1	-6.6	1.3	3.8
Relative	-7.6	-6.3	-5.8	-6.5

Source: Bloomberg



Ownership

EVNGENCO1	42.0%
PPC	16.4%
SCIC	11.4%

Stock Statistics	18-Jul-24
Bloomberg code	QTP VN
52-week range (VND)	13,300 - 17,700
Shares O/S (m)	450
Mkt cap (VND bn)	6,930
Mkt cap (USD m)	272
Foreign room left (%)	47.7
Est. free float (m)	88.4
3m avg daily vol (shrs)	685,825
VND/USD	25,482
Index: VNIndex / HNX	1,271.0/241.1

Quang Ninh Thermal Power JSC (Upcom: QTP)

QTP announced Q2/2024 business results with revenue reaching VND 3,628 bn, -2.2% YoY, gross profit reaching VND 211 bn, -29.7% YoY and NPAT reaching VND 160 bn, -35.5% YoY. Accumulated 6M2024, NPAT reached VND 387 bn, completing 73.4% of the 2024 plan and 47.1% of ACBS's forecast.

QTP's revenue in Q2/2024 was VND 3.628 bn, -2.2% YoY, but +20.5% QoQ. The second quarter is normal a good time for thermal power's performance in Vietnam with strongest result, coinciding with the peak of the annual hot season. This period usually leads to high competitive Full Electricity Market Prices (FMP), which in turn increase profit margins. However, this year, high input coal prices and lower FMP prices than last year's average, resulting in a decrease in profit margins of only 5.8%, compared to 8.1% in the same period last year.

Financial expense saw a significant decrease, reaching VND 7 bn in Q2/2024, -58.8% YoY. This decrease was primarily driven by a sharp decline in interest expense, which amounted to VND 5 bn, -68.8% YoY. Accumulated 6M2024, financial expense totaled VND 16 bn, -55.5% YoY, and interest expense reached VND 11 bn, -68.6% YoY.

Administrative expense remained relatively stable in Q2/2024, at VND 25 bn, (Q2/2023: VND 23 bn). However, accumulated 6M/2024, the cost showed a slight increase, reaching VND 48 bn, +9.1% YoY.

Unit: bn VND	Q2/2023	Q2/2024	YoY	1H2023	1H2024	YoY
Revenue	3.709	3.628	-2,2%	6.704	6.638	-1,0%
Gross profit	300	211	-29,7%	478	495	3,6%
Gross margin	8,1%	5,8%		7,1%	7,5%	
Financial income	17	7	-58,8%	36	16	<i>-55,6%</i>
Interest expense	16	5	-68,8%	35	11	-68,6%
Administrative exp	23	25	8,7%	44	48	9,1%
NPAT	248	160	-35,5%	392	387	-1,3%
NPAT's margin	6,7%	4,4%		5,8%	5,8%	

Quick conclusion: QTP's Q2/2024 NPAT reached 73.4% of its 2024 plan and 47.1% of our forecast. We are currently reviewing the negative factors impacting QTP, such as rising coal input prices and the impact of the El Nino-La Nina transition on hydropower generation, and might adjust the model for the 2024-2025 period in the next report.

	2021	2022	2023	2024F	2025F
Net Sales (VNDbn)	8,571	10,417	12,058	12,503	12,409
Growth	-7%	22%	16%	13%	-1%
EBITDA (VNDbn)	1,706	1,934	1,587	1,812	1,813
EBITDA margin	20%	19%	13%	14%	15%
NPAT (VNDbn)	578	770	612	822	861
Growth	<i>-56%</i>	33%	-21%	33%	5%
EPS (bonus-adjusted, VND)	1,284	1,711	1,360	1,826	1,913
Growth	-56%	33%	-21%	33%	5%
ROE	9%	12%	12%	14%	15%
ROA	6%	10%	8%	12%	13%
Net debt/EBITDA (x)	1.1	0.6	0.1	(0.7)	(1.4)
EV/EBITDA (x)	2.7	2.9	4.1	4.3	5.1
P/E (x)	10.8	8.2	10.8	8.1	7.7
P/B (x)	1.0	1.0	1.3	1.1	1.1
Dividend (VND)	1,600	2,250	1,700	1,800	1,800
Dividend yield	10%	14%	11%	11%	11%
·					



QTP Flash News - BUY

18-Jul-24

CONTACTS

Ho Chi Minh City Head Office

117 Nguyen Dinh Chieu, Dist. 3, Ho Chi Minh City Tel: (+84 28) 7300 7000 Fax: (+84 28) 7300 3751

Hanoi Office

10 Phan Chu Trinh, Hoan Kiem Dist., Ha Noi Tel: (+84 4) 3942 9395 Fax: (+84 4)3942 9407

RESEARCH DEPARTMENT

Head of Research Trang Do

(+84 28) 7300 7000 (x1041) trangdm@acbs.com.vn

Manager - Properties Truc Pham

(+84 28) 7300 7000 (x1043) trucptt@acbs.com.vn

Manager - Financials **Hung Cao**

(+84 28) 7300 7000 (x1049) hungcv@acbs.com.vn

Manager - Retail, Technology Chi Luong

(+84 28) 7300 7000 (x1042) chiltk@acbs.com.vn

Associate - Oil & Gas **Hung Phan** (+84 28) 7300 7000 (x1044)

hungpv@acbs.com.vn

Associate - Industrials **Trung Tran**

(+84 28) 7300 7000 (x1045) trungtn@acbs.com.vn

Associate - Macro & Money Market Minh Trinh Viet

(+84 28) 7300 7000 (x1046) minhtvh@acbs.com.vn

hungnt@acbs.com.vn

Hung Nguyen

Associate - Logistic Associate – Utilities Toan Pham (+84 28) 7300 7000 (x1047)

Analyst - Technical Huu Vo

(+84 28) 7300 7000 (x1052) huuvp@acbs.com.vn

Analyst - Market data Anh Mai

(+84 28) 7300 7000 (x1110) anhmd@acbs.com.vn

Associate - Construction Dat Do

(+84 28) 7300 7000 (x1048) datdt@acbs.com.vn

(+84 28) 7300 7000 (x1051) toanpd@acbs.com.vn

INSTITUTIONAL CLIENT DIVISION

Director Huona Chu

(+84 28) 7300 7000 (x1083)

huongctk@acbs.com.vn groupis@acbs.com.vn

Associate Thanh Tran

(+84 28) 7300 6879 (x1120)

thanhtt@acbs.com.vn

Associate Huynh Nguyen

(+84 28) 7300 6879 (x1088) huynhntn@acbs.com.vn



DISCLAIMER

Our Recommendation System

BUY: prospective 12 month VND total return (including dividends) will be more than 20%.

OUTPERFORM: prospective 12 month VND total return (including dividends) will be 10% to 20%.

NEUTRAL: prospective 12 month VND total return (including dividends) will be -10% to 10%.

UNDERPERFORM: prospective 12 month VND total return (including dividends) will be will be -20% to -10%.

SELL: prospective 12 month VND total return (including dividends) will be lower than -20%.

Analyst Certification(s)

We, the author(s) of this report, hereby certify (1) that the views expressed in this research report accurately reflect our personal views about any or all of the subject securities or issuers referred to in this research report and (2) no part of our compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed in this research report.

Important Disclosures

ACBS and/or an affiliate thereof (hereby collectively called ACBS) did or may seek to do business with companies covered in this report as its routine business. ACBS's proprietary trading accounts may have a position in such companies' securities. As a result, the investor should be aware that ACBS may have a conflict of interest from time to time.

ACBS produces a variety of research products including, but not limited to, fundamental analysis, equity-linked analysis, quantitative analysis, and trade ideas. Recommendations contained in one type of research product may differ from recommendations contained in other types of research products, whether as a result of differing time horizons, methodologies, or otherwise.

Disclaimer

This report is provided for information purposes only. ACBS makes no express or implied warranties, and expressly disclaims all warranties of merchantability or fitness for a particular purpose or use with respect to any data included in this report. ACBS will not treat unauthorized recipients of this report as its clients. Prices shown (if any) are indicative and ACBS is not offering to buy or sell or soliciting offers to buy or sell any financial instrument. Without limiting any of the foregoing and to the extent permitted by law, in no event shall ACBS, nor any affiliate, nor any of their respective officers, directors, partners, or employees have any liability for (a) any special, punitive, indirect, or consequential damages; or (b) any lost profits, lost revenue, loss of anticipated savings or loss of opportunity or other financial loss, even if notified of the possibility of such damages, arising from any use of this report or its contents. Other than disclosures relating to ACBS, the information contained in this report has been obtained from sources that ACBS believes to be reliable, but ACBS does not represent or warrant that it is accurate or complete. The views in this report are subject to change, and ACBS has no obligation to update its opinions or the information in this report.

Some parts of this report reflect the assumptions, views and analytical methods of the analysts who prepared them, and ACBS is not responsible for any error of their works and assumptions. ACBS may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report.

The analyst recommendations in this report reflect solely and exclusively those of the author(s), and such opinions were prepared independently of any other interests, including those of ACBS. This report does not constitute personal investment advice or take into account the individual financial circumstances or objectives of the investors who receive it. The securities discussed herein may not be suitable for all investors. ACBS recommends that investors independently evaluate each issuer, securities or instrument discussed herein and consult any independent advisors they believe necessary. The value of and income from any investment may fluctuate from day to day as a result of changes in relevant economic markets (including changes in market liquidity). The information herein is not intended to predict actual results, which may differ substantially from those reflected. Past performance is not necessarily indicative of future results.

This report may not be distributed to the public media or used by the public media without prior written consent of ACBS. Otherwise it will be considered as illegal. The breacher shall compensate fully to ACBS any loss or damage which arises from such breach (if any). In the event that the distribution and/or receipt of this report is prohibited by the investor's jurisdiction, the investor shall dismiss this report

In the event that the distribution and/or receipt of this report is prohibited by the investor's jurisdiction, the investor shall dismiss this report immediately otherwise it will be at his/her own risks.

ACBS does not provide tax advice and nothing contained herein should be construed to be tax advice. Accordingly, the investors should seek advice based on their particular circumstances from an independent tax advicer. This report may contain links to third-party websites. ACBS

ACBS does not provide tax advice and nothing contained herein should be construed to be tax advice. Accordingly, the investors should seek advice based on their particular circumstances from an independent tax advisor. This report may contain links to third-party websites. ACBS is not responsible for the content of any third-party website or any linked content contained in a third-party website. Content contained on such third-party websites is not part of this report and is not incorporated by reference into this report. The inclusion of a link in this report does not imply any endorsement by ACBS. Access to any third-party website is at the investor's own risks, and the investor should always review the terms and privacy policies at third-party websites before submitting any personal information to them. ACBS is not responsible for such terms and privacy policies and expressly disclaims any liability for them.

© Copyright ACBS (2024).All rights reserved. No part of this report may be reproduced in any manner without the prior written permission of ACBS.

