

QTP Flash News - NEUTRAL

October 21, 2024

ACBS Research Department Tel: (+84) 7300 7000 www.acbs.com.vn Bloomberg: ACBS <GO>

1



QTP Flash News - NEUTRAL

21-Oct-24

Pham Duc Toan

(+84 28) 7300 7000 (x1051) toanpd@acbs.com.vn

Flash News

Recommendation	NEUTRAL	
L L	Jpcom: QTP	
	Thermal	
Target price (VND)	14,000	
Current price (VND)	14,000	
Expected share price return	0.0%	
Expected dividend yield	9.3%	
Expected total return	9.3%	

Stock performance (%)

YTD	1M	3M	12M
-0.4	-1.4	-7.4	0.6
-16.1	-3.2	-8.8	-18.3
	-0.4	-0.4 -1.4	YTD 1M 3M -0.4 -1.4 -7.4 -16.1 -3.2 -8.8



Ownership

EVNGENCO 1	42,0%
PPC	16,4%
SCIC	11,4%
DTK	10,6%
Stock Statistics	20-Oct-24
Bloomberg code	QTP VN
52-week range (VND)	13,300 -
52-week range (VIND)	17,700
Shares O/S (m)	450
Mkt cap (VND bn)	6,300
Mkt cap (USD bn)	252
Foreign room left (%)	48.0
Est. free float (%)	88.4
3m avg daily vol (shrs)	209,934
VND/USD	25,030
Index: VNIndex / HNX	1,286.4/228.2

Quang Ninh Thermal Power JSC (Upcom: QTP)

QTP announced Q3/2024 results with revenue of VND2,386 bn, -4.8% YoY, VND113 bn in gross profit, +82.3% YoY, and VND76 bn in NPAT, surged by 6.3 times YoY. For 9M2024, NPAT amounted to VND464 bn, +14.6% YoY. This achievement represents 92.8% of the company's 2024 target and 86.4% of ACBS's forecast.

Q3/2024 revenue decreased by 4.8% YoY, primarily due to -17.2% YoY in output, which reached 1.3 bn kWh. However, NPAT surged by 533% YoY to VND76 bn, driven by an improved gross profit margin of 4.7% compared to 2.5% in the same period last year. This improvement was attributed to (1) -36.7% YoY in depreciation to VND138 bn in Q3/2024; (2) an increase in the average selling price of electricity to VND1,830/kWh, +14.9% YoY, and (3) QTP's effective management and operational cost, leading to a reduction in heat loss. Additionally, finance expenses declined to VND3 bn in Q3/2024, -89.7% YoY, primarily due to a substantial reduction in interest expenses (recorded at VND5 bn, -61.5% YoY), contributing to the growth in NPAT.

For 9M2024, revenue reached VND9,024 bn, -2.0% YoY, gross profit amounted to VND 608 bn, +12.6% YoY, while NPAT reached VND464 bn, +14.6% YoY. The gross profit margin improved to 6.7% compared to 5.9% in the same period last year, and the net profit margin increased to 5.1% from 4.4% in 9M2023.

Unit: bn VND	Q3/2023	Q3/2024	ΥοΥ	9M2023	9M2024	YoY
Rev	2.507	2.386	-4,8%	9.211	9.024	<i>-2,0%</i>
Gross profit	62	113	82,3%	540	608	12,6%
Gross margin	2,5%	4,7%		5,9%	6,7%	
Financial Expenses	29	3	<i>-89,7%</i>	65	19	-70,8%
Interest Expenses	13	5	-61,5%	45	16	-66,7%
Administrative Expenses	23	25	8,7%	67	73	9,0%
NPAT	12	76	<i>533%</i>	404	463	14,6%
NPAT's margin	0,5%	3,2%		4,4%	5,1%	

Quick conclusion: QTP achieved 92.8% of its planned NPAT after Q3/2024 and 86.4% of our 2024 forecast. We will continue to monitor and assess negative factors impacting QTP, such as the effects of storm (like Yagi in September 2024) on operational efficiency, maintenance and ignition costs, and the hydropower generation during the transition year between El Niño and La Niña. We will adjust our forecasts and valuations for the 2024-2025 period in our next report.

	2021	2022	2023	2024F	2025F
Net Sales (VNDbn)	8,571	10,417	12,058	11,486	10,528
Growth	-6.7%	21.5%	15.8%	-4.7%	-8.3%
EBITDA (VNDbn)	1,706	1,934	1,587	1,135	1,056
EBITDA margin	-40.7%	13.4%	-17.9%	-28.4%	-7.0%
NPAT (VNDbn)	578	770	612	512	439
Growth	-55.7%	33.2%	-20.5%	-16.4%	-14.2%
EPS (bonus-adjusted, VND)	1,169	1,418	1,207	1,018	874
Growth	-58.2%	21.3%	-14.9%	-15.6%	-14.2%
ROE	9.4%	12.5%	11.6%	9.5%	8.4%
ROA	6.5%	9.6%	8.3%	6.9%	6.1%
Net debt/EBITDA (x)	1.1	0.6	0.1	(0.6)	(1.7)
EV/EBITDA (x)	2.5	2.7	3.9	6.1	7.7
P/E (x)	10.8	8.2	10.3	12.3	14.3
P/B (x)	1.0	1.0	1.2	1.2	1.2
Dividend (VND)	1,600	2,250	1,500	1,300	1,000
Dividend yield	1.5%	1.5%	1.5%	1.5%	1.5%

ACBS Research Department Tel: (+84) (8) 7300 7000

www.acbs.com.vn Bloomberg: ACBS <GO>



QTP Flash News - NEUTRAL 21-Oct-24

CONTACTS

Ho Chi Minh City Head Office

117 Nguyen Dinh Chieu, Dist. 3, Ho Chi Minh City Tel: (+84 28) 7300 7000 Fax: (+84 28) 7300 3751

RESEARCH DEPARTMENT

Head of Research Trang Do (+84 28) 7300 7000 (x1041) trangdm@acbs.com.vn

Manager – Properties Truc Pham (+84 28) 7300 7000 (x1043) trucptt@acbs.com.vn

Associate – Industrials Trung Tran (+84 28) 7300 7000 (x1045) trungtn@acbs.com.vn

Analyst – Technical Huu Vo (+84 28) 7300 7000 (x1052) huuvp@acbs.com.vn Manager – Financials Hung Cao (+84 28) 7300 7000 (x1049) hungcv@acbs.com.vn

Associate – Macro & Money Market Minh Trinh Viet (+84 28) 7300 7000 (x1046) minhtvh@acbs.com.vn

Analyst – Market data Anh Mai (+84 28) 7300 7000 (x1110) anhmd@acbs.com.vn Manager – Retail, Technology Chi Luong (+84 28) 7300 7000 (x1042) chiltk@acbs.com.vn

Hanoi Office

Tel: (+84 4) 3942 9395

Fax: (+84 4)3942 9407

10 Phan Chu Trinh, Hoan Kiem Dist., Ha Noi

Associate - Logistic Hung Nguyen (+84 28) 7300 7000 (x1047) hungnt@acbs.com.vn

Associate – Construction Dat Do (+84 28) 7300 7000 (x1048) datdt@acbs.com.vn Associate – Oil & Gas Hung Phan (+84 28) 7300 7000 (x1044) hungpv@acbs.com.vn

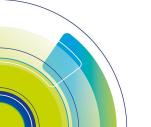
Associate – Utilities Toan Pham (+84 28) 7300 7000 (x1051) toanpd@acbs.com.vn

INSTITUTIONAL CLIENT DIVISION

Director Huong Chu (+84 28) 7300 7000 (x1083) huongctk@acbs.com.vn groupis@acbs.com.vn

Associate Thanh Tran (+84 28) 7300 6879 (x1120) thanhtt@acbs.com.vn

Associate Huynh Nguyen (+84 28) 7300 6879 (x1088) huynhntn@acbs.com.vn



ACBS Research Department Tel: (+84) (8) 7300 7000 www.acbs.com.vn Bloomberg: ACBS <GO>



DISCLAIMER

Our Recommendation System

BUY: prospective 12 month VND total return (including dividends) will be more than 20%.
OUTPERFORM: prospective 12 month VND total return (including dividends) will be 10% to 20%.
NEUTRAL: prospective 12 month VND total return (including dividends) will be -10% to 10%.
UNDERPERFORM: prospective 12 month VND total return (including dividends) will be will be -20% to -10%.
SELL: prospective 12 month VND total return (including dividends) will be lower than -20%.

Analyst Certification(s)

We, the author(s) of this report, hereby certify (1) that the views expressed in this research report accurately reflect our personal views about any or all of the subject securities or issuers referred to in this research report and (2) no part of our compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed in this research report.

Important Disclosures

ACBS and/or an affiliate thereof (hereby collectively called ACBS) did or may seek to do business with companies covered in this report as its routine business. ACBS's proprietary trading accounts may have a position in such companies' securities. As a result, the investor should be aware that ACBS may have a conflict of interest from time to time.

ACBS produces a variety of research products including, but not limited to, fundamental analysis, equity-linked analysis, quantitative analysis, and trade ideas. Recommendations contained in one type of research product may differ from recommendations contained in other types of research products, whether as a result of differing time horizons, methodologies, or otherwise.

Disclaimer

This report is provided for information purposes only. ACBS makes no express or implied warranties, and expressly disclaims all warranties of merchantability or fitness for a particular purpose or use with respect to any data included in this report. ACBS will not treat unauthorized recipients of this report as its clients. Prices shown (if any) are indicative and ACBS is not offering to buy or sell or soliciting offers to buy or sell any financial instrument. Without limiting any of the foregoing and to the extent permitted by law, in no event shall ACBS, nor any affiliate, nor any of their respective officers, directors, partners, or employees have any liability for (a) any special, punitive, indirect, or consequential damages; or (b) any lost profits, lost revenue, loss of anticipated savings or loss of opportunity or other financial loss, even if notified of the possibility of such damages, arising from any use of this report or its contents. Other than disclosures relating to ACBS, the information contained in this report has been obtained from sources that ACBS believes to be reliable, but ACBS does not represent or warrant that it is accurate or complete. The views in this report are subject to change, and ACBS has no obligation to update its opinions or the information in this report.

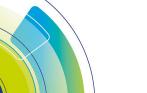
Some parts of this report reflect the assumptions, views and analytical methods of the analysts who prepared them, and ACBS is not responsible for any error of their works and assumptions. ACBS may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report.

The analyst recommendations in this report reflect solely and exclusively those of the author(s), and such opinions were prepared independently of any other interests, including those of ACBS. This report does not constitute personal investment advice or take into account the individual financial circumstances or objectives of the investors who receive it. The securities discussed herein may not be suitable for all investors. ACBS recommends that investors independently evaluate each issuer, securities or instrument discussed herein and consult any independent advisors they believe necessary. The value of and income from any investment may fluctuate from day to day as a result of changes in relevant economic markets (including changes in market liquidity). The information herein is not intended to predict actual results, which may differ substantially from those reflected. Past performance is not necessarily indicative of future results.

This report may not be distributed to the public media or used by the public media without prior written consent of ACBS. Otherwise it will be considered as illegal. The breacher shall compensate fully to ACBS any loss or damage which arises from such breach (if any). In the event that the distribution and/or receipt of this report is prohibited by the investor's jurisdiction, the investor shall dismiss this report immediately otherwise it will be at his/her own risks.

ACBS does not provide tax advice and nothing contained herein should be construed to be tax advice. Accordingly, the investors should seek advice based on their particular circumstances from an independent tax advisor. This report may contain links to third-party websites. ACBS is not responsible for the content of any third-party website or any linked content contained in a third-party website. Content contained on such third-party websites is not part of this report and is not incorporated by reference into this report. The inclusion of a link in this report does not imply any endorsement by ACBS. Access to any third-party website is at the investor's own risks, and the investor should always review the terms and privacy policies at third-party websites before submitting any personal information to them. ACBS is not responsible for such terms and privacy policies and expressly disclaims any liability for them.

© Copyright ACBS (2024).All rights reserved. No part of this report may be reproduced in any manner without the prior written permission of ACBS.



ACBS Research Department Tel: (+84) (8) 7300 7000 www.acbs.com.vn Bloomberg: ACBS <GO>