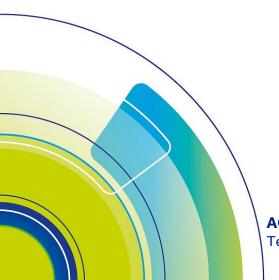


POW Flash News - N/A

February 6, 2025





Pham Duc Toan

(+84 28) 7300 7000 (x1051)

toanpd@acbs.com.vn

Flash News

Recommendation	N/A
	HoSe: POW
	Thermal
Target price (VND)	N/A
Current price (VND)	11,800
Expected share price return	N/A
Expected dividend yield	0.0%
Expected total return	N/A

Stock performance (%)

	YTD	1M	3M	12M
Absolute	-5.8	-6.6	-8.4	-1.3
Relative	-3.9	-5.8	-6.1	-8.7

Source: Bloomberg

79.9%

1.242.5/220.7



Ownership

Index: VNIndex / HNX

PVN

Norges Bank	1.3%		
Stock Statistics	04-Feb-25		
Bloomberg code	POW		
52-week range (VND)	10,400 -		
32-week range (VND)	15,900		
Shares O/S (m)	2,342		
Mkt cap (VND bn)	26,463		
Mkt cap (USD bn)	1,057		
Foreign room left (%)	45.3		
Est. free float (%)	20.1		
3m avg daily vol (shrs)	5,200,667		
VND/USD	25.030		

PetroVietnam Power Corporation (HoSE: POW)

POW announced Q4/2024 results with VND8,493 bn in revenue, +25.0% YoY, and VND186 bn in NPATMI, -37.2% YoY. In 2024, total revenue reached VND30,180 bn, +6.5% YoY, and NPATMI was VND1,252 bn, +20.6% YoY, including VND1,084 bn in insurance compensation for VA1, thereby completing 152% of the 2024 plan and 145% of ACBS's forecast.

In Q4/2024, revenue witnessed a significant increase of 25.0% YoY, primarily driven by a substantial surge in output, which reached 4.6 bn kWh, +41.4% YoY. This output was generated from gas-fired power plants (CM1&2: 1.7 bn kWh, +46.0% YoY; NT2: 822 mil kWh, +104.4% YoY) and the VA1 coal thermal with 1.7 bn kWh, +39.6% YoY. However, it is noteworthy that gas and coal-fired thermals typically exhibit thinner gross margins compared to hydropower. Compounding this inherent characteristic, the elevated prices of input materials, specifically gas and coal, resulted in a contraction of the gross margin to 6.4% from 18.4% last year. Consequently, Q4/2024's gross profit amounted to VND540 bn, -56.8% YoY. Netmargin declined to 2.2% from 4.4% in Q4/2023 and NPATMI reached VND 186 bn, -37.4% YoY, despite the inclusion of VND1,084 bn in insurance compensation for the incident at the VA1.

For 2024, the electricity output reached 16.1 bn kWh, +11.3% YoY, and revenue amounted to VND30,180 bn, +6.5% YoY and NPATMI reached VND1,252 bn, +20.6% YoY

By Q4/2024, the disbursement progress for the NT3&4 project achieved 95% of the target, with a recorded of VND19,743 bn. In Jan 2025, the NT3 successfully achieved its first firing and commercial operation is anticipated to commence in Q2/2025.

Quich conclusion: POW completed 152% of the 2024 business plan and 145% of our forecast for 2024, however, most of the profit came from insurance compensation fees while core profit decreased. Therefore, we need to reassess the upcoming impacts such as the operating capacity of the NT2 plant, the input LNG gas price for NT 3&4, the La Nina 2025-2026 cycle, etc. and will update the valuation and forecast for POW in the next report.

	2021	2022	2023	2024	2025F1
Net Sales (VNDbn)	24,561	28,224	28,329	30,180	37,639
Growth	-17.4%	14.9%	0.4%	6.5%	41.7%
EBITDA (VNDbn)	5,218	5,668	4,245	3,892	6,048
Growth	-15.8%	8.6%	-25.1%	-8.3%	53.4%
NPAT (VNDbn)	2,053	2,552	1,283	1,346	813
Growth	-22.9%	24.3%	-49.7%	4.9%	-15.5%
EPS (bonus-adjusted, VND)	687	802	378	481	264
Growth	-31.3%	16.8%	-52.9%	27.3%	-20.6%
ROE	6.6%	7.7%	3.8%	3.9%	2.3%
ROA	3.9%	4.5%	1.8%	1.7%	1.0%
Net debt/EBITDA (x)	0.0	0.1	1.0	4.8	3.2
EV/EBITDA (x)	5.4	5.1	7.6	12.1	7.8
P/E (x)	15.8	17.8	21.8	21.2	34.4
P/B (x)	0.9	0.9	0.8	0.8	0.8
Dividend (VND)	-	-	-	-	-
Dividend yield	-	-	-	-	-
	·		,	,	

¹ New update will be in next report.





6-Feb-25

POW's performance in Q4/2024 and 2024

Unit: bn VND	Q4/2023	Q4/2024	YoY	2023	2024	YoY
Revenue	6,796	8,493	25.0%	28,329	30,180	<i>6.5%</i>
Gross profit	1,249	540	<i>-56.8%</i>	2,704	1,948	-28.0%
Gross margin	18.4%	6.4%		9.5%	6.5%	
Financial Revenue	158	-0.3		544	616	13.4%
Financial Expenses	240	310	29.2%	730	667	-8.5%
Interest Expenses	174	117	-32.8%	565	382	-32.6%
Administrative Expenses	786	394	-49.9%	1,268	874	-31.0%
NPATMI	296	186	<i>-37.2%</i>	1,038	1,252	20.6%
NPATMI's margin	4.4%	2.2%		3.7%	4.1%	
Sources: POW, ACBS						DW, ACBS

POW's plants output in Q4/2024 and 2024

Output: mil kWh	Q4/2023	Q4/2024	YoY	2023	2024	YoY
POW	3,295	4,657	41.4%%	14,443	16,077	11.3%
CM1&2	1,164	1,699	46.0%	5,277	5,997	13.6%
NT1	150	67	-55.4%	713	284	-60.2%
NT2	402	822	104.4%	2,896	2,743	-5.3%
HNA	190	213	12.3%	588	636	8.2%
DHC	187	178	-4.9%	627	566	-9.7%
VA1	1,201	1,677	39.6%	4,337	5,846	34.8%
Sources: POW, ACBS						OW, ACBS





POW Flash News - N/A

6-Feb-25

CONTACTS

Ho Chi Minh City Head Office

117 Nguyen Dinh Chieu, Dist. 3, Ho Chi Minh City Tel: (+84 28) 7300 7000 Fax: (+84 28) 7300 3751

Hanoi Office

10 Phan Chu Trinh, Hoan Kiem Dist., Ha Noi Tel: (+84 4) 3942 9395 Fax: (+84 4)3942 9407

RESEARCH DEPARTMENT

Head of Research Trang Do

(+84 28) 7300 7000 (x1041) trangdm@acbs.com.vn

Manager – Properties Truc Pham

(+84 28) 7300 7000 (x1043) trucptt@acbs.com.vn

Associate – Industrials Trung Tran

(+84 28) 7300 7000 (x1045) trungtn@acbs.com.vn

Analyst – Technical Huu Vo

(+84 28) 7300 7000 (x1052) huuvp@acbs.com.vn Manager – Financials Hung Cao

(+84 28) 7300 7000 (x1049) hungcv@acbs.com.vn

Associate – Macro & Money Market

Minh Trinh Viet (+84 28) 7300 7000 (x1046) minhtvh@acbs.com.vn

Analyst – Market data Anh Mai

(+84 28) 7300 7000 (x1110) anhmd@acbs.com.vn

Manager – Retail, Technology Chi Luong

(+84 28) 7300 7000 (x1042) chiltk@acbs.com.vn

Associate - Logistic Hung Nguyen

(+84 28) 7300 7000 (x1047) hungnt@acbs.com.vn

Associate – Construction Dat Do

(+84 28) 7300 7000 (x1048) datdt@acbs.com.vn Associate – Oil & Gas Hung Phan

(+84 28) 7300 7000 (x1044) hungpv@acbs.com.vn

Associate – Utilities Toan Pham

(+84 28) 7300 7000 (x1051) toanpd@acbs.com.vn

INSTITUTIONAL CLIENT DIVISION

Director Huong Chu

(+84 28) 7300 7000 (x1083) huongctk@acbs.com.vn groupis@acbs.com.vn

Associate Huynh Nguyen

(+84 28) 7300 6879 (x1088)

huynhntn@acbs.com.vn





POW Flash News - N/A

6-Feb-25

DISCLAIMER

Our Recommendation System

BUY: prospective 12 month VND total return (including dividends) will be more than 20%.

OUTPERFORM: prospective 12 month VND total return (including dividends) will be 10% to 20%.

NEUTRAL: prospective 12 month VND total return (including dividends) will be -10% to 10%.

UNDERPERFORM: prospective 12 month VND total return (including dividends) will be will be -20% to -10%.

SELL: prospective 12 month VND total return (including dividends) will be lower than -20%.

Analyst Certification(s)

We, the author(s) of this report, hereby certify (1) that the views expressed in this research report accurately reflect our personal views about any or all of the subject securities or issuers referred to in this research report and (2) no part of our compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed in this research report.

Important Disclosures

ACBS and/or an affiliate thereof (hereby collectively called ACBS) did or may seek to do business with companies covered in this report as its routine business. ACBS's proprietary trading accounts may have a position in such companies' securities. As a result, the investor should be aware that ACBS may have a conflict of interest from time to time.

ACBS produces a variety of research products including, but not limited to, fundamental analysis, equity-linked analysis, quantitative analysis, and trade ideas. Recommendations contained in one type of research product may differ from recommendations contained in other types of research products, whether as a result of differing time horizons, methodologies, or otherwise.

Disclaimer

This report is provided for information purposes only. ACBS makes no express or implied warranties, and expressly disclaims all warranties of merchantability or fitness for a particular purpose or use with respect to any data included in this report. ACBS will not treat unauthorized recipients of this report as its clients. Prices shown (if any) are indicative and ACBS is not offering to buy or sell or soliciting offers to buy or sell any financial instrument. Without limiting any of the foregoing and to the extent permitted by law, in no event shall ACBS, nor any affiliate, nor any of their respective officers, directors, partners, or employees have any liability for (a) any special, punitive, indirect, or consequential damages; or (b) any lost profits, lost revenue, loss of anticipated savings or loss of opportunity or other financial loss, even if notified of the possibility of such damages, arising from any use of this report or its contents. Other than disclosures relating to ACBS, the information contained in this report has been obtained from sources that ACBS believes to be reliable, but ACBS does not represent or warrant that it is accurate or complete. The views in this report are subject to change, and ACBS has no obligation to update its opinions or the information in this report.

Some parts of this report reflect the assumptions, views and analytical methods of the analysts who prepared them, and ACBS is not responsible for any error of their works and assumptions. ACBS may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report.

The analyst recommendations in this report reflect solely and exclusively those of the author(s), and such opinions were prepared independently of any other interests, including those of ACBS. This report does not constitute personal investment advice or take into account the individual financial circumstances or objectives of the investors who receive it. The securities discussed herein may not be suitable for all investors. ACBS recommends that investors independently evaluate each issuer, securities or instrument discussed herein and consult any independent advisors they believe necessary. The value of and income from any investment may fluctuate from day to day as a result of changes in relevant economic markets (including changes in market liquidity). The information herein is not intended to predict actual results, which may differ substantially from those reflected. Past performance is not necessarily indicative of future results.

This report may not be distributed to the public media or used by the public media without prior written consent of ACBS. Otherwise it will be considered as illegal. The breacher shall compensate fully to ACBS any loss or damage which arises from such breach (if any). In the event that the distribution and/or receipt of this report is prohibited by the investor's jurisdiction, the investor shall dismiss this report

immediately otherwise it will be at his/her own risks.

ACBS does not provide tax advice and nothing contained herein should be construed to be tax advice. Accordingly, the investors should seek advice based on their particular circumstances from an independent tax advisor. This report may contain links to third-party websites. ACBS is not responsible for the content of any third-party website or any linked content contained in a third-party website. Content contained on such third-party websites is not part of this report and is not incorporated by reference into this report. The inclusion of a link in this report does not imply any endorsement by ACBS. Access to any third-party website is at the investor's own risks, and the investor should always review the terms and privacy policies at third-party websites before submitting any personal information to them. ACBS is not responsible for such terms and privacy policies and expressly disclaims any liability for them.

© Copyright ACBS (2025).All rights reserved. No part of this report may be reproduced in any manner without the prior written permission of ACBS.

